

## Staffing Company: Reliable Service for Critical Communications

### Harris-Harris Consulting, before Cbeyond

- Phone and Internet service from a large provider - high monthly charges and no T1 line



### Joe Harris

#### No Wasted Phone Lines Equals Significant Savings

Harris-Harris Consulting is paying \$1,500 to \$2,000 less per month than with their old provider. Joe attributes the savings to the fact that Cbeyond's BeyondVoice service makes the most efficient use of voice and data capacity by using idle voice lines for broadband Internet access.

#### Cbeyond Delivers

"With Cbeyond, we have one vendor for all of our communications needs, and it is at a price that we can afford," says Joe. "The service is very reliable and the customer service representatives are very friendly and responsive."

### Most Valuable Features

#### The Confidence of a Stable Provider

Harris-Harris Consulting manages over \$50 million in client assets, helping clients determine how to allocate their funds. "We constantly communicate via the Internet, so we need to know that our service provider isn't going to close its doors and leave us high and dry," Joe notes. With the partnership with Cisco and the strong financial foundation, Cbeyond has the stability Joe's business needs. "With some companies, you don't know if they'll be around tomorrow, but with Cbeyond, we know we have a service provider we can count on going forward."

#### Web Hosting Enables Company to Serve Clients Better

The Harris-Harris Consulting web site is hosted by Cbeyond. Joe says this gives his clients a secure way to view their account information as well as look up mutual fund news and industry headlines.

#### Customer Service

"Cbeyond is doing great for us, and I would be happy to talk to anyone about them, anytime."