

Software Developer: High Bandwidth Enhances Company's Image and Productivity

Evestment Alliance, before Cbeyond

- DSL service was not fast enough to meet the needs of the business
- Providers said T1 access would cost the company a fortune
- Local and long-distance phone service provided separately by traditional phone company



Heath Wilson, Principal & Founder

Web-Based Presentations Look More Professional

Evestment Alliance is a web-based software company. "We not only use Cbeyond for general day-to-day phone and Internet usage," says Heath. "We also use the Web for meetings with our prospects and clients. With the connection speed being so fast, our presentations look much better." With DSL, Heath explains, Web presentations were choppy. Now, they run smoothly, making the software look more efficient when it's shown through a Web demo. The high-speed Internet connection also helps the company's developers and coders do their work faster.

Cbeyond Delivers

"DSL was simply not fast enough for our business," Heath says. "The T1 works great. Plus we're getting a T1 and our phone service - for less than we were paying before - all in one package from one provider, it makes our business run smoother."

Most Valuable Features

Grows With a Small Business

As the company has grown, Heath has been able to easily and affordably add more phone lines to handle the increased business.

Customer Service

"We've been with Cbeyond since the very early days. Our service has been fantastic."

Responsive Customer Care

"Customer service has been great from the beginning," notes Heath. He has used both telephone support and Cbeyond Online, the web-based account management tool, for requests. "They are very responsive and good at getting back with me, whether it's via Email or phone. And for routine requests, Cbeyond Online has certainly helped me out."