

## Photo Lab: Faster Uploads, Smaller Bills

### E-Six Labs, before Cbeyond

- DSL service inadequate for FTP uploads
- Multiple providers



### Bob English

#### Higher Speed, Lower Cost

"We are saving about \$100 per month with Cbeyond, and we improved our services from DSL to a T1 at the same time," Bob says. "Our upload speed is infinitely faster" - an important benefit for this small business that frequently sends information via FTP. To get the same service with a competing provider would have cost several hundred dollars more per month.

#### Cbeyond Delivers

"The installation was on time, and we were up and running on time."

### Most Valuable Features

#### One Source, One Contact

"The main thing is to have one provider," says Bob. "I deal with as few people as possible with as many services as possible. Now all of my telecom is with one person, so I have only one person to call if I ever have any trouble."

#### Long-Distance Included

The company's BeyondVoice plan includes domestic long-distance. "We never exceed our minutes," says Bob, "so we have a zero long-distance bill."

#### Cbeyond Online

Online tools make it easy to manage Cbeyond bills and get quick answers to questions. Bob says they also pay their Cbeyond bill through Cbeyond Online. "I think it is the way of the future. It's very simple."

#### In the Customer's Words

"I come in contact with a lot of people at my counter. I tell them I have a good telecom company taking good care of us."